



# RICKEY BURNS, PMP

## INTEGRATION & TECHNOLOGY LEADER

PEOPLE | SYSTEMS | PROCESSES | RESULTS

I help organizations integrate acquired businesses by aligning people, technology, and processes — turning separate organizations into a unified, high-performing team while keeping the business running.

DIFFERENT  
AGENCIES.  
SAME DIRECTION.

INTEGRATE  
ALIGN  
ENABLE  
MOVE FORWARD



**25**  
**INTEGRATIONS**  
COMPLETED  
IN 20 MONTHS



**\$60M**  
**ANNUAL REVENUE**  
ACROSS 25  
INTEGRATIONS



**50%**  
**SHORTER  
INTEGRATION CYCLE**  
STREAMLINED PLAYBOOK  
FROM 6 MONTHS  
TO 3 MONTHS



**100+**  
**ACQUIRED  
ORGANIZATIONS**  
EXPERIENCE ACROSS  
MY CAREER



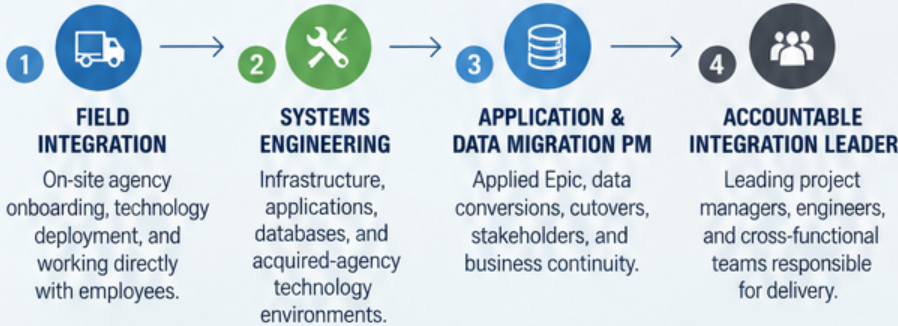
**1,000+**  
**EMPLOYEES  
IMPACTED**  
ACROSS INTEGRATIONS



**100%**  
**COMMITTED  
MILESTONES COMPLETED**  
PERFECT COMPLETION  
RECORD ACROSS  
ASSIGNED INTEGRATIONS

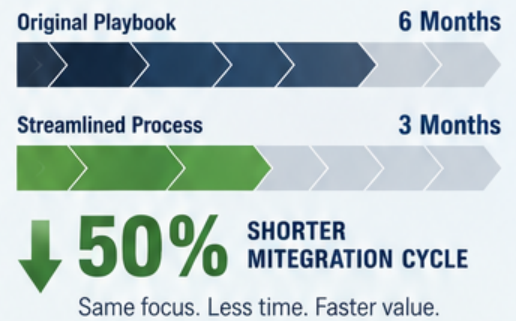
### FROM HANDS-ON EXECUTION TO ACCOUNTABLE LEADERSHIP

I've worked every level of the integration process, which gives me a practical, real-world understanding of what it takes to deliver successful integrations.



### INTEGRATION PROCESS IMPROVEMENT

I streamlined our integration playbook from a 6-month process to 3 months — a **50%** reduction in the planned integration cycle.



### REAL-WORLD INTEGRATION EXAMPLES

A mix of size, complexity, and geographic scope — all delivered while keeping the business running.



#### 6-SITE INTEGRATION (Largest)



- Most complex integration to date
- 6 locations integrated
- Significant coordination across teams, systems, and stakeholders
- Completed all committed milestones



#### 5-SITE INTEGRATION (50 Employees)



- 5 locations integrated
- 50 employees transitioned
- Full technology, data, and user integration
- Business continuity maintained throughout
- Completed all committed milestones



#### 3-SITE NYC INTEGRATION (\$20M Annual Revenue)



- 3 locations across New York City
- \$20 million in annual revenue
- High-visibility, complex integration
- Coordinated technology, data, and teams across multiple sites
- Completed all committed milestones

### KEY VALUE I BRING



**People First**  
Keep teams informed, prepared, and productive.



**Systems Integration**  
Unify technology, data, and processes with minimal disruption.



**Process Improvement**  
Build practical, executable playbooks that reduce time and complexity.



**Accountable Delivery**  
Consistent results with a 100% milestone completion track record.



**Business Continuity**  
Keep the business running while driving long-term value.



EXPERIENCE THAT TURNS ACQUISITIONS INTO OPPORTUNITY.  
INTEGRATE PEOPLE. ALIGN SYSTEMS. ENABLE SUCCESS.